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FEA-MLP-4.7: Please refer to the reply testimony of Mr. Saleba at pp. 26-27, which states:

“ ... I do not believe that he has provided an adequate justification for such a broad and significant deviation from cost-based rates prescribed by the COSS.” Has ML&P proposed rates in past cases that deviated from the COSS results? If so, please provide references to those cases and indicate whether the Commission agreed with ML&P’s deviation from cost-based rates.

Response: In Docket U-13-006, Mr. Saleba recommended that ML&P apply an across-the-board rate increase to all rate classes. As Mr. Saleba discussed in his reply testimony in that case, this recommendation was not a significant deviation from the COSS because nearly all of the rate classes had a revenue to cost ratio within 90% to 110%. Mr. Saleba considers that, given the inherent uncertainty in any COSS, that a range of reasonableness around revenue to cost ratios is appropriate when setting rates. The Commission agreed with the proposed across-the-board increase. Similar recommendations were made and approved in Dockets U-13-184, U-10-031 and U-99-139.

Person(s) Supplying Information: Gary Saleba.

FEA-MLP-4.8: Please refer to the reply testimony of Mr. Saleha at p. 29, lines 20-23, which states: “The peaking demand charge was never intended to be cost-based from the perspective of the COSS or to reflect the marginal cost of new generation.” Please

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1 provide the basis for the level of ML&P's proposed Peaking Demand Charge of \$36.97 per kW
2 of Peaking Demand.

3 **Response:** The peaking demand charge was set at a level of 2.27 times the
4 baseload peaking demand charge. This is the same differential between the current peaking
5 demand charge and baseload demand charge.

6 **Person(s) Supplying Information:** Gary Saleba.

7
8 **FEA-MLP-4.9:** Please admit that a portion of the revenues derived from the
9 proposed Peaking Demand Charge would constitute revenue in excess of cost as determined by
10 the COSS. If denied, please fully explain the denial.

11
12 **Response:** Denied. The cost associated with the peaking demand charge was
13 not established in the COSS and therefore any revenues cannot be compared to a cost determined
14 by the COSS.

15 **Person(s) Supplying Information:** Gary Saleba.

16
17 **FEA-MLP-4.10:** At page 30, lines 19-24, Mr. Saleba seems to admit that the
18 unit costs developed in the COSS are designed to fully recover costs without the need for a
19 Peaking Demand Charge in excess of the Baseload Demand Charge. In other words, the
20 proposed rate design for 770, excluding the Peaking Demand Charge, recovers 100% of the costs
21 allocated to the 770 class. Please explain whether or not this accurately states Mr. Saleba's
22 testimony.
23
24

25 MUNICIPAL LIGHT & POWER'S INITIAL RESPONSE TO FEA'S FOURTH
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Response: It does not. The COSS unit cost (the proposed baseload demand charge) was calculated using the sum of test year baseload and peaking demand for rate 770. Therefore, applying the proposed baseload demand charge to baseload demand that equals the test year baseload demand will not recover 100 percent of the costs allocated to the 770 class.

Person(s) Supplying Information: Gary Saleba.

FEA-MLP-4.11: Does Mr. Saleba agree that there are no additional incremental costs associated with Peaking Demand in excess of the Baseload Demand during a future billing cycle given the current level of ML&P's fixed capacity available to provide power to meet that excess demand? If not, please fully explain why not.

Response: As an initial matter, as stated in Mr. Saleba's testimony, the rate 770 peaking demand charge was not designed to recover specific incremental costs. Mr. Saleba disagrees that there would be no incremental costs associated with peaking demand during a future billing cycle, but agrees that there would be short-run incremental capital costs incurring during that billing period.

Person(s) Supplying Information: Gary Saleba.