THE REGULATORY COMMISSION OF ALASKA

Before Commissioners:	Robert M. Pickett, Chairman Stephen McAlpine Rebecca L. Pauli Norman Rokeberg Janis W. Wilson		
In the Matter of the Tariff Revision Designated as TA285-4 Filed by ENSTAR NATURAL GAS COMPANY, A DIVISION OF SEMCO ENERGY, INC.) Docket No. U-16-066)		

TITAN'S OPENING STATEMENT HANDOUT

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EXAMPLE SHOWING THE IMPORTANCE OF PRO FORMA VOLUMES IN THE CALCULATION OF RATES

1. BASIC SCENARIO

Revenue Requirement: \$1,000,000.00

Sales Volume: 100,000

Rate (Revenue Requirement/Volume) \$10.00

2. Effect of 10% Increase in Revenue Requirement

Revenue Requirement: \$1,100,000.00

Sales Volume: 100,000

Rate (Revenue Requirement/Volume) \$11.00

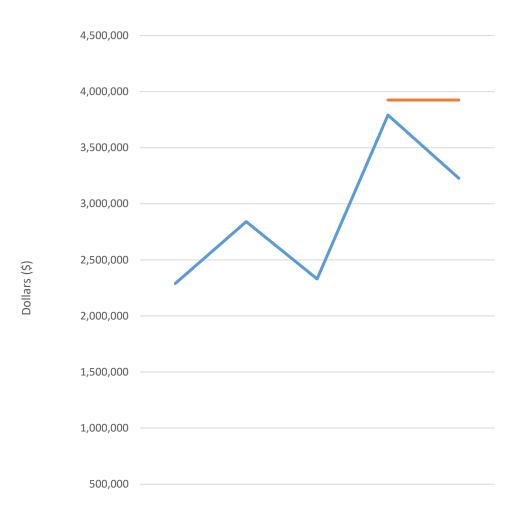
3. Effect of 10% Decrease in Volumes

Revenue Requirement: \$1,000,000.00

Sales Volume: 90,000

Rate (Revenue Requirement/Volume) \$11.11

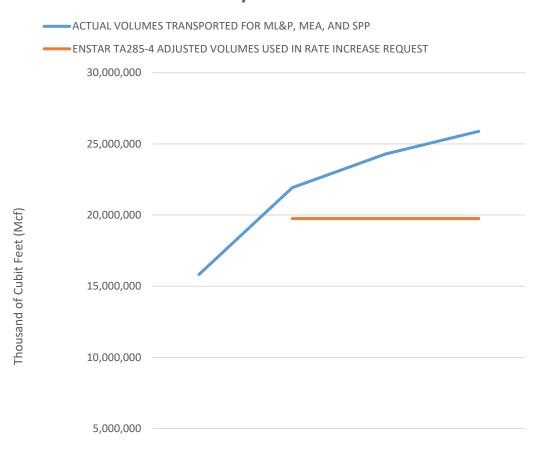
ENSTAR TRANSMISSION EXPENSES ACCOUNTS 850-867



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	2012	2013	2014	2015	2016
ACTUAL EXPENSES FROM ANNUAL REPORTS	2,289,331	2,840,620	2,329,237	3,790,735	3,227,128
ENSTAR TA285-4 PRO FORMA EXPENSES USED IN RATE INCREASE REQUEST				3,924,744	3,924,744

Source: 2013-2016 Annual Reports of Enstar Natural Gas/Alaska Pipeline Company to the Regulatory Commission of Alaska, OP & Maint Ex. P 317-325, line 201.

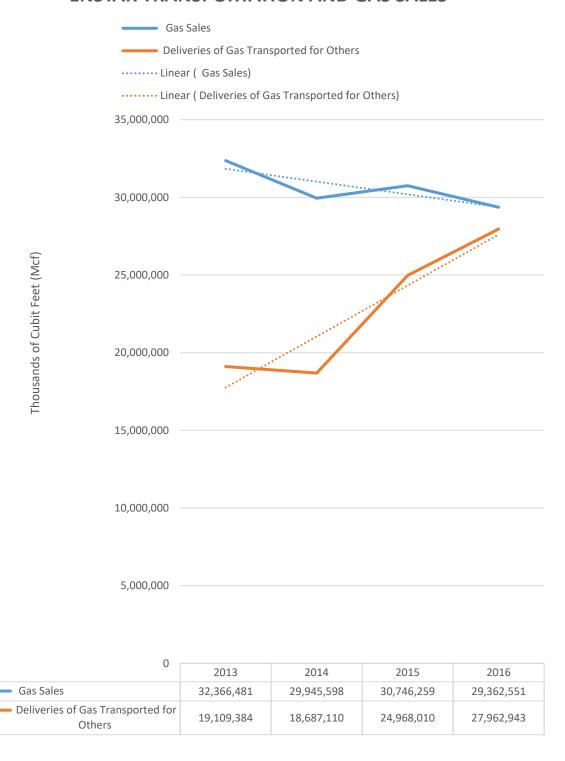
ENSTAR TRANSPORT VOLUMES POWER/VLFT



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	2014	2015	2016	2017	
ACTUAL VOLUMES TRANSPORTED FOR ML&P, MEA, AND SPP	15,825,202	21,930,152	24,288,544	25,882,680	
ENSTAR TA285-4 ADJUSTED VOLUMES USED IN RATE INCREASE REQUEST		19,752,638	19,752,638	19,752,638	

Source: ENS08274 CONF Transportation Revenues Volumes by Customer. 2017 volume projected based on 6.56% increase for first four months of 2017 over first four months of 2016.

ENSTAR TRANSPORTATION AND GAS SALES



Source: 2013-2016 Annual Reports of Enstar Natural Gas/Alaska Pipeline Company to the Regulatory Commission of Alaska, Gas Account P 520, lines 17 and 19.